

CAPABILITY STATEMENT

INFRASTRUCTURE SERVICE LINE

Our services to clients in the infrastructure sector include advising on:

- Investments in gas transmission, gas distribution, electricity transmission and water assets
- The impact of net zero emissions on your strategy and operations
- All aspects of the project development lifecycle for infrastructure projects
- Economic regulation
- Economic and financial analysis for infrastructure investments
- The implications of the National Gas Rules for gas pipeline investments.

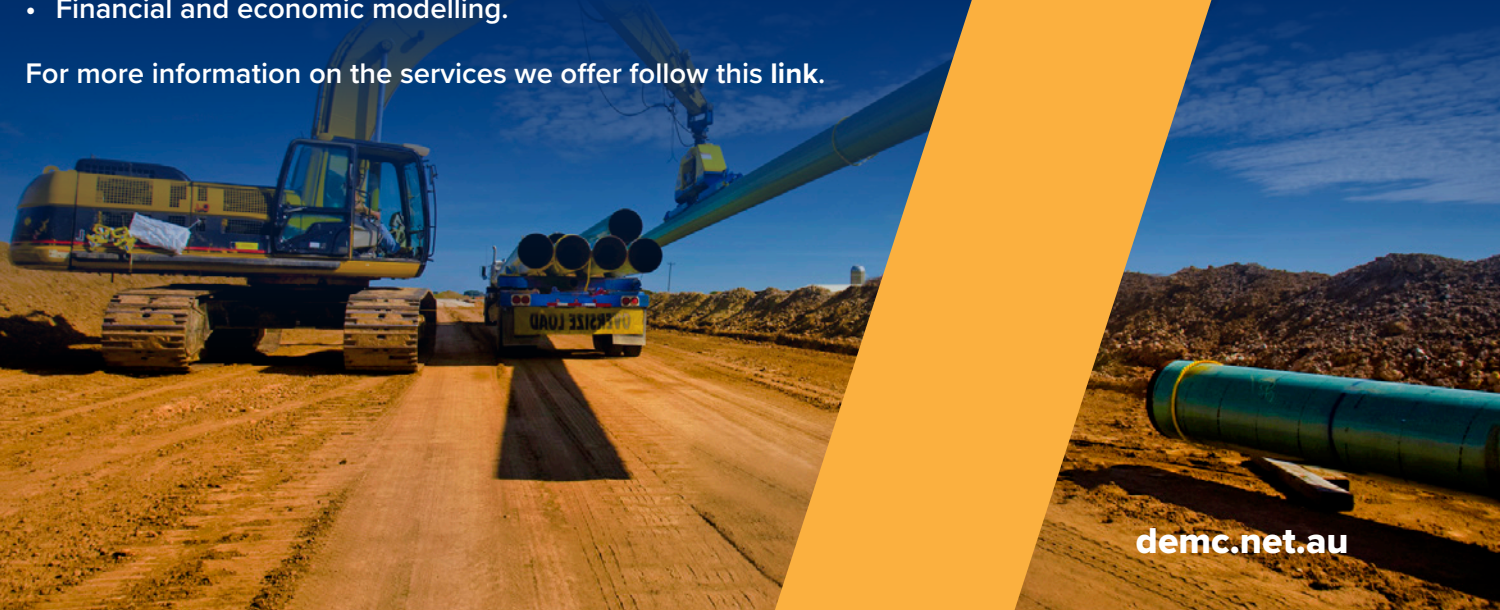
Our core team of consultants are experienced in servicing clients across the electricity, gas and water industries. We also sub-contract to trusted specialist consultants to assist in the delivery of specialised services, where required.

We can combine our subject matter experts from the infrastructure sector with our sustainability experts, economists and financial analysts to provide our clients with unique insights.

The type of services we can provide you include advising on:

- Commercial analysis and strategy
- Industry and market analysis
- Analysis of gas and electricity regulations
- Best practice stakeholder engagement
- Financial and economic modelling.

For more information on the services we offer follow this link.



SAMPLE CLIENT ENGAGEMENTS

- Drake Energy & Maritime Consulting is undertaking a review and optimisation of the Allgas Energy Capital Evaluation Model. Allgas Energy uses this financial model to assess the economics of individual customer connections.
- Our team members have provided clients in the infrastructure sector on restructuring functional teams in water sector entities. Rod Johannessen, the founder of Drake Energy & Maritime Consulting, reviewed the business strategy, organisational structure and resourcing requirements of Trility Water. This was part of a due diligence investigation for Colonial First State which was bidding for Trility Water.
- Nick Behrens has undertaken several studies for Brisbane Airport Corporation. These include analysis of the economic importance of Brisbane's 24 hour flight operations, the economic and social contribution that the Brisbane Airport's new runway would make to the Queensland economy and the economic contribution that Brisbane Airport makes to Queensland regions through tourism, international education, FIFO services to the resources sector and airfreight services.

For case studies on our client engagements follow this [link](#).

OUR TEAM



ROD JOHANNESSEN

Rod delivers services for the analysis and development of energy infrastructure investments, supply demand studies of Australian gas markets, risk analysis, strategic planning, regulatory advocacy and analysis (including the impact of regulation on investments), development of decarbonisation strategies and commercial management.



NICK BEHRENS

Nick specialises in delivering services in economic analysis, research and advocacy in Australia. More specifically Nick provides:

- Economic contribution and valuation analysis;
- Data analysis, market research and economic modelling;
- Stakeholder consultation; and
- Government relations and preparation of submissions.



SUKHY BANSAL

Sukhy is Drake Energy & Maritime Consulting's virtual CFO. and Sukhy also provides services to our clients including financial analysis, data analysis and preparation of applications for government funding.



PETER CRITTALL

Peter specialises in energy economics, financial modelling and market studies. Peter advises on supply demand studies of Australian gas markets, gas production costs for competitor analysis, analysis of gas fired power station projects and regional electrification opportunities. Peter has extensive experience in economic regulation including advising the Queensland Competition Authority.



NICOLE IRELAND

Nicole provides services in government and key stakeholder engagement, internal communications, public affairs, communications, community engagement and investor relations.

For a discussion on how we can assist you contact Rod Johannessen (Director/Principal Consultant)

(61) 7 3132 9292 rod@demc.net.au demc.net.au