

CAPABILITY STATEMENT

MARITIME SERVICE LINE

Our services to clients in the maritime sector include advising on:

- Port development and trade growth strategies
- Engagement with ports where the port forms a key element of the supply chain for a land side project
- Maritime and shipping issues
- The impact of net zero emissions on our clients' strategy and operations
- Best practice environmental and emergency management.

Our core team of consultants are experienced in servicing clients across the shipping, port and offshore petroleum industries. We also sub-contract to trusted specialist consultants to assist in the delivery of specialised services, where required.

We can combine our subject matter experts from the maritime sector with our sustainability experts, economists and financial analysts to provide our clients with unique insights.

The type of services we can provide you include advising on:

- Commercial analysis and strategy
- Industry and market analysis
- Risk analysis
- Best practice stakeholder engagement
- Global best practice in the maritime sector
- Financial and economic modelling.

For more information on the services we offer follow this [link](#).



SAMPLE CLIENT ENGAGEMENTS

- Gladstone Ports Corporation engaged Drake Maritime in 2025 to undertake a review of the marine pilot transfer arrangements at the Ports of Gladstone, Rockhampton and Bundaberg. The review assessed helicopter and launch transfers to assess the 'best-fit' solution for the ports and their marine pilots.
- North QLD Bulk Ports engaged Drake Maritime in 2025 to review shipping and maritime operations at the Port of Hay Point to develop a detailed Scope of Works to define a work plan for a tender for a Port Wide Risk Assessment.
- Drake Maritime prepared a business case in 2025 for North QLD Bulk Ports for the development of a hard stand facility to enable the import and export of containerised cargo and heavy lift cargoes through the Port of Mackay.
- Drake Maritime undertook in 2023 for North QLD Bulk Ports an assessment of the opportunity for the Port of Mackay to increase trade.
- Drake Maritime was engaged in 2022 and 2023 to prepare four reports for the Australian Government on the Australian oil spill preparedness and response (OSPR) framework.

For case studies on our client engagements follow this [link](#).

OUR TEAM



ROD JOHANNESSEN

Rod delivers services for the development of energy infrastructure investments, supply demand studies of Australian gas markets, risk analysis, strategic planning, regulatory analysis and advocacy, development of decarbonisation strategies and commercial management.



FRANK MUELLER

Frank is a ship broker and logistics specialist with over 40 years' experience. Frank's areas of focus are on heavy lift project cargo logistics, including for renewable power projects, and the management of vessels for bulk commodity shipments.



MICHAEL MOORE

Michael delivers service including the development of port trade growth strategies, analysis of coastal shipping and supply chain efficiency, analysis of ports as strategic hubs and development of port infrastructure.



NICK BEHRENS

Nick specialises in delivering services in economic analysis, research and advocacy in Australia. More specifically Nick provides:

- Economic contribution and valuation analysis;
- Data analysis, market research and economic modelling;
- Stakeholder consultation; and
- Government relations and preparation of submissions.



PHOEBE JONES

Phoebe is a sustainability professional with experience in Environment, Social and Governance (ESG) strategy, due diligence and reporting. Phoebe's interest lies in the connection between social/environmental issues and business activities – both how this creates dependencies as well as opportunities for organisations to create value.



NICK QUINN

Nick delivers services in relation to maritime casualty response, oil spill response, analysis of pilotage operations, cargo handling and risk analysis for port and shipping clients.

For a discussion on how we can assist you contact Rod Johannessen (Director/Principal Consultant)

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