

CAPABILITY STATEMENT

MARITIME SERVICE LINE

Our services to clients in the maritime sector include advising on:

- Oil spill preparedness and response (operational and policy issues)
- Port development and trade growth strategies
- Engagement with ports where the port forms a key element of the supply chain for a land side project
- Maritime and shipping issues
- The impact of net zero emissions on our clients' strategy and operations
- Best practice environmental and emergency management.

Our core team of consultants is experienced in servicing clients across the shipping, port and offshore petroleum industries. We also subcontract to trusted specialist consultants to assist in the delivery of specialised services, where required.

We can combine our subject-matter experts from the maritime sector with our sustainability experts, economists and financial analysts to provide our clients with unique insights.

The types of services we can provide include advising clients in the maritime and offshore petroleum sectors on:

- Commercial analysis and strategy
- Industry and market analysis
- Risk analysis
- Best-practice stakeholder engagement
- Global best practice
- Financial and economic modelling.

For more information on the services we offer, follow this [link](#).

SAMPLE CLIENT ENGAGEMENTS

The following are a sample of client engagements that our team members have completed:

- Gladstone Ports Corporation engaged Drake Maritime in 2025 to undertake a review of the marine pilot transfer arrangements at the Ports of Gladstone, Rockhampton and Bundaberg. The review assessed helicopter and launch transfers to assess the 'best-fit' solution for the ports and their marine pilots.
- North QLD Bulk Ports engaged Drake Maritime in 2025 to review shipping and maritime operations at the Port of Hay Point to develop a detailed Scope of Works to define a work plan for a tender for a Port Wide Risk Assessment.
- Drake Maritime prepared a business case in 2025 for North QLD Bulk Ports for the development of a hard stand facility to enable the import and export of containerised cargo and heavy lift cargoes through the Port of Mackay.
- The Australian Marine Oil Spill Centre engaged Nick Quinn in 2024 to undertake a review of subsea response equipment needs for response to a loss of well control event.
- The United Nations engaged Nick Quinn in 2024 as a *Senior Maritime Advisor* based in Yemen to oversee the response to the MV Rubymar maritime casualty in the Red Sea.
- The United Nations engaged Nick Quinn in 2023 to manage the transfer of US\$90 million of oil from the vessel 'Safer' (FSO) into a United Nations-procured tanker MT 'Yemen' based out of the northern part of Yemen.
- Drake Maritime undertook in 2023 for North QLD Bulk Ports an assessment of the opportunity for the Port of Mackay to increase trade.
- Drake Maritime was engaged in 2022 and 2023 to prepare four reports for the Australian Government on the Australian oil spill preparedness and response (OSPR) framework.

For case studies on our client engagements follow this [link](#).

OUR TEAM



ROD JOHANNESSEN

Rod delivers services to port and infrastructure clients on the development of port and energy infrastructure investments, supply demand studies, risk analysis and strategic planning. Rod has provided policy advice to the Australian Government on offshore oil spill preparedness and response and pipeline capacity markets.



NICK QUINN

Nick delivers services in relation to maritime casualty response, oil spill response, analysis of pilotage operations, cargo handling and risk analysis for port and shipping clients. Nick was the CEO of the Australian Marine Oil Spill Centre (an oil spill response organisation) for 10 years.



FRANK MUELLER

Frank is a ship broker and logistics specialist with over 40 years' experience. Frank's areas of focus are on heavy lift project cargo logistics, including for renewable power projects, and the management of vessels for bulk commodity shipments.



NICK BEHRENS

Nick specialises in delivering services in economic analysis, research and advocacy in Australia. More specifically Nick provides:

- Economic contribution and valuation analysis;
- Data analysis, market research and economic modelling;
- Stakeholder consultation; and
- Government relations and preparation of submissions.

For a discussion on how we can assist you contact Rod Johannessen (Director/Principal Consultant)

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